

2023 Colorado Broker Compensation Program

for INDIVIDUAL & FAMILY PLANS / Effective January 1, 2023

Individual & Family Commission — for All 2023 Plan Members (On-or-Off Exchange and Grandfathered)

Kaiser Permanente is pleased to announce the 2023 Individual & Family plan commission schedule.

- Commissions will be paid on a per member per month schedule on all active, eligible members, both new and existing.
- Broker of Record (BOR) changes on eligible, active, brokered members, either through BOR changes at the member level or transfers of books of business through mergers and/or acquisitions, will begin paying effective the month following the BOR change submission date. Policy applies to Affordable Care Act on- and off-exchange, and grandfathered members.
- Active, direct members (unbrokered) who engage a broker through a Broker of Record letter or other means will not be eligible for commissions per section 5.8 of the Broker Agreement.

2023 Individual & Family Commission

Tier Level	Active Members	New & Renewing— Monthly Commission per Member
1	1 and Above	\$18.00

Terms and Conditions

The terms and conditions of payment set forth in this compensation plan are subject to change at the sole discretion of Kaiser Foundation Health Plan of Colorado and/or its designated representatives upon notice to the broker. Final interpretation of any or all provisions in this compensation plan, and/or resolution of any disputes arising from this compensation plan, rests solely with Kaiser Foundation Health Plan of Colorado and/or its designated representatives.

Confidential and Privileged

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Questions?

Call our Broker Services Line, at 1-844-394-3978 (select option 3),
or email CO-BrokerComp@kp.org.