

# 2024 Kaiser Permanente Large Group Sole Carrier/Total Replacement Bonus

This bonus will make a one-time per-group payment, on tiered basis to agencies that place a currently active large group with Kaiser Permanente, for which Kaiser Permanente is not the only carrier. This can be either a Total Replacement (with Kaiser Permanente HMO and KPIC products) or Sole Carrier (Kaiser Permanente HMO products only). Colorado groups and membership only.

Member Growth per KP Large Group	Existing Agency Bonus per group
10 - 24	\$1,000
25 - 49	\$1,500
50 - 75	\$3,000
100 - 149	\$5,000
150 - 249	\$7,500
250 - 499	\$15,000
500+	\$25,000

## Terms and conditions:

- Group must be statutorily defined and enrolled as a large group (with 100+ eligible employees) to be eligible for payment.
- Final payment amount will be determined based on the group's growth in enrollment by comparing enrollment during the month prior to the renewal effective date with actual enrollment calculated 60 days following the renewal effective date. Payment will be made no later than 120 days after the group's renewal effective date.
- Payment will be to the AGENCY OF RECORD as of the renewal effective date of the group becoming Total Replacement or Sole Carrier.
- Payment will only be made on member growth in KPCO commercial plans. Adding KPMP or other regions to the existing Colorado group will not be eligible for the bonus.
- Eligibility for payment will be subject to compliance with the terms of the in-force Broker agreement with the Agency of Record.
- Elite Brokers/Agencies will not be eligible for this bonus.
- Bonus is capped at \$25,000 per Large Group.

Call your Kaiser Permanente Representative or **(844) 268-2943**.